



Sullivan Times

Quarterly Newsletter

JULY 1, 2005

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Colin DeGross and mother, Jennifer. Photo by proud papa, Shane. Story pg. 4

WELCOME TO THE SULLIVAN TIMES

- Learn more about Sullivan, our employees, our corporate culture, and what we do for our clients.
- If you have any comments or suggestions, please send to: newsletter@onesullivan.com
- For more details about our headline news, visit our website: www.onesullivan.com

HEADLINE NEWS

SULLIVAN WINS SEAPORT CONTRACT

The SeaPort contract is a multiple-award Indefinite Delivery Indefinite Quantity (IDIQ) contract to support various U.S. Naval System Commands (SYSCOMs), including NAVAIR, NAVSEA, NAVSUP, and SPAWAR. The SeaPort contract supports work for Engineering, Financial, and Program Management services and has become the “contract vehicle of choice” for these activities.

The SeaPort contract is part of a growing trend of contracting in the Federal government to move all procurement to a paperless or “e-commerce” system. Due to SeaPort’s diversity of services, it is a

“one-stop shop” for most Naval SYSCOMs; clients can tap a large number of contractors for a wide variety of services under this one contract.

With Sullivan’s SeaPort win in all seven regions, we have secured a solid spot within the Defense contracting arena with the likes of Lockheed Martin, Northrop Grumman and SAIC. With SeaPort’s high contract ceiling (trillion’s of dollars) and lengthy duration (over 10 years) it is sure to help Sullivan attain its goal of being one of the top Defense contractors in United States. For more information, contact Jeff Nelson.

SULLIVAN ACHIEVES ISO 9001:2000 REGISTRATION

SULLIVAN has achieved ISO 9001 Registration for its business management system. This achievement confirms our commitment to exceed customer expectations and to continual improvement. SULLIVAN achieved this registration by planning, developing, documenting, implementing, and auditing its business management system, followed by an independent audit from the Registrar, NSF International Strategic Registrations, Ltd. NSF-ISR’s third party audit reviewed all aspects of the SULLIVAN business management system relating to the ISO 9001:2000 Standard. This audit included review of document requirements, control of documentation and records, management responsibility, policy and objectives, quality planning, resource management, training, infrastructure, product realization, customer satisfaction, internal auditing, management review, and corrective and preventive action. Although minor non-conformities were observed during the registration assessment, corrective actions have already been implemented to correct and enhance our business management system.



International Organization for Standardization

ISO 9001 is a generic management system model from ISO (International Organization for Standardization), located in Geneva, Switzerland. ISO 9001:2000 specifies the requirements necessary for an ISO-compliant quality management system. The major challenges of ISO 9001 are embodied in the eight quality management principles that are the focus of the standard: focusing on the customer, fostering leadership, empowering and involving employees, taking a process approach in describing activities, taking a systems approach to management, developing a culture of continual improvement, taking fact-based ap

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GREEN BUILDING COUNCIL

Recently, Sullivan became a new member of the U.S. Green Building Council (USGBC). Membership with the USGBC will create new opportunities for the Sullivan Construction service area, as well as new challenges for those interested in becoming more familiar with green building.

Green Building is a fast growing industry that will benefit our company both fiscally and socially. We are involved in many government contracts that may start requiring companies like ours to become members of the USGBC. For more information, contact Dawn Laeske. ~*~*~*~*~*~*



To learn more about USGBC, click on their logo or visit : www.usgbc.org

WHAT'S HAPPENING

Earth Day at Ft. Irwin, California

“Composting for a Greener Fort Irwin” was our mission statement as we participated in Fort Irwin’s 2005 Earth Day celebration held on April 22. With over 800 children from Fort Irwin’s schools participating in Earth Day 2005, it was a full day of celebration, education and fun for all in attendance. Along with all of the children and their teachers, there were many dignitaries from the military, including Chief of Staff Col. Hoy, DPW LTC Cramer, the VIPs from DPW Environmental were Mohammed Bari, Justine Dishart, and Ed Cranch. Also in attendance was IAP Project Manager Col. Hoy, LTC Cramer, who thanked Mohammed Bari for our support, knowledge, and professionalism in our presentation and exhibit at the Earth Day festivities, they also commented

on the outstanding job that we were providing the Fort Irwin community in protecting the environment.



From L: Desiree Garcia (PTES), Mohammed Bari (DPW Director), Col. James R. Hoy, Jr. (Chief of Staff), Tanya Baca (PTES), Brad Harden (PTES)

WESTERN REGION PRINCIPAL SCIENTIST

Sullivan International Group, Inc. is pleased to announce that John Cromwell, Ph.D. has joined the company as Principal Scientist and Manager of Business Development for the Western Region. Dr. Cromwell received his doctoral degree in Marine Geology from UCSD. He is a Certified Professional Geologist (AIPG) and has over 30 years of experience in environmental consulting. Dr. Cromwell’s major responsibilities at Sullivan International Group include building client relationships, identifying opportunities, developing business relationships with potential partners, capture planning and proposal development. Dr. Cromwell will also manage projects and programs and provide technical consulting in his areas of specific expertise. Before joining SULLIVAN, John served as Senior Principal Scientist and Federal Business Coordinator for the Western Division of MACTEC.

BUSINESS CORNER—NEW CONTRACT AWARDS

- Department of Veterans Affairs: Reno, NV. Install Telecommunications Cabling for Community-Based Outpatient Clinic in Auburn
- Walter Reed Army Institute of Research, Silver Springs, MD. Provide Hazardous Materials (HazMat) Management Support.
- Naval Air Depot, North Island, San Diego, CA. Provide Industrial Compliance Mgmt Support
- U.S. Naval System Commands (various), IDIQ contract (see *SeaPort* article on pg. 1)
- Naval Air Station, North Island, San Diego, California. Repair/replace doors.
- Naval Medical Center, San Diego. Provide Biomedical Waste Management and Disposal Services.
- Coast Community College District, Costa Mesa, California. Provide a Hazardous Material Management Program for the Chemistry Laboratory.

COMMUNITY OUTREACH

Sullivan Makes Big Impact on Community

Sullivan International Group, Inc. was honored at two separate events on May 19th with awards for community involvement and our commitment to diversity. The San Diego Business Journal and the San Diego Regional Chamber of Commerce held separate luncheons to honor various businesses for their commitment to diverse work environments and community service. Sullivan’s dedication to the community was recognized by receiving both the San Diego Business Journal’s Multicultural Heritage Award and the San Diego Regional Chamber of Commerce’s Outstanding Community Involvement Award.

On May 10, 2005, Sullivan International Group broke ground and began construction on the new Veteran Administration Sierra Nevada Health Care System Parking Structure. The \$2.9 million structure is a significant Northern Nevada project for SULLIVAN’s construction team and represents a great opportunity for our company to support our Reno Veterans. The single-story structure will be located on the corner of Kirman Avenue and Belli Street in Reno, Nevada.

After successful completion of the design phase, SULLIVAN crews are eager to begin demolition. The new structure will provide a net increase of approximately 130+ parking spaces from the original structure. The structure will feature an above-ground, open air; single level design. Design elements from the surrounding structures will be used along with new landscaping to upgrade the utility and image from the previous parking lot. The new structure will feature a video surveillance system, solar canopy and improved access for patients.

BREAKING GROUND IN RENO



CEO UPDATE



UPDATE ON THE SDVOB PROGRAM

As a service-disabled veteran, I have been actively involved in identifying opportunities for SDVOB set-asides and also teaming opportunities with other veterans. In May of 2005, SDVOB and HUB zone firms were added to the list of eligibility for participation in the DoD Mentor Protégé program. This is a great opportunity for those firms that are just getting started in the federal contracting arena. Building a great relationship with a good mentor can significantly improve your chance of winning government contract awards and establishing the right infrastructure to be able to respond to your clients needs. Over the past year there have been several SDVOB conferences and most recently, I attended the Army SDVOB

conference in Las Vegas Nevada. The Army is pushing hard to roll out their program and all other services are on a similar track. In October of 2005 the President signed Executive Order (EO) 13360, which significantly increased the opportunity for SDVOB contracting opportunities. The good and the bad news regarding this EO is that when it was signed in October, most agencies had already developed their acquisition strategies. I firmly believe that in FY06 (Federal Calendar starts on Oct 1st each year), there will be far more set-asides and other contract opportunities planned within the applicable agency acquisition plan. More to come.....~ Steven E. Sullivan, CEO

STEVE SULLIVAN BECOMES MEMBER OF ROTARY CLUB

Rotary is a service organization of business and professional leaders united worldwide who conduct humanitarian projects, encourage high ethical standards in all vocations and work toward world understanding and peace.

The first Rotary Club was founded in Chicago in 1905, and the San Diego Chapter was chartered in 1913. The basic motivation of Rotary Club 33 remains as it was from "day one"; Community Service.

Club 33's first public service project was the contribution of materials for the Broadway pier in 1912. Their first youth program was Big Brothers in 1913. Their youth work extended to aiding orphans, needy families, and crippled children, and in 1917 they sponsored creation of the San Diego Area Boy Scout Council.

Steve's proposed membership, with the classification "Engineering-Government Services," was unanimously approved.



To learn more about San Diego Rotary Club #33, click on the logo above or visit: www.rotary33.org/

San Diego Blood Bank Account

Statistics say that 80% of the population will receive blood products during their lifetime, but only 5% of the U.S. population donates blood. Many people are not eligible because of medical history or other reasons, but more just don't do it because they don't realize how important it is. Nothing takes the place of fresh human blood.

An account has been established at the San Diego Blood Bank under the name, "Sullivan International Group." This account allows employees to receive blood even if they are not eligible to donate blood. When you donate blood, be sure to mention our account name.

To learn more, visit: www.sandiegobloodbank.org.



Think Safety — OSHA Does!

Although OSHA reports that over the last six years the worker injury rate has steadily decreased, the top 10 Safety Violations cited by OSHA in 2004 were:

- 1 Hazard Communication—7,009 violations
- 2 Lockout/Tagout—4,681 violations
- 3 Respiratory Protection—4,130 violations
- 4 Machine Safety—3,495 violations
- 5 Electrical Hazards—3,211 violations
- 6 Forklift Hazards—2,858 violations
- 7 Bloodborne Pathogens—2,508 violations
- 8 Personal Protective Equipment—1,883 violations
- 9 Guarding Openings and Holes—1,465 violations
- 10 Fire Safety- -1,451 violations



FORTUNE BEST BOSSES AWARD

Steve Sullivan has been chosen as a finalist for the 2005 "Winning Best Bosses Award" and will be attending the awards ceremony in Chicago on September 20. The Winning Workplaces/*FORTUNE Small Business* "Best Bosses" competition honors innovative leaders of small to midsize businesses who have created tightly knit workplaces and inspired intensely loyal workers. Winners are chosen by a panel consisting of FSB editorial staff, Winning Workplaces board members and honored leaders from previous years' programs.

ISO 9001 Registration (Continued from pg. 1)

proach to decision-making, and nurturing mutually beneficial supplier relationships.

The SULLIVAN Team is to be congratulated for this important achievement. SULLIVAN joins an elite group of international organizations that have achieved ISO 9001 registration status. Registration is important in competing for future business opportunities and improving our performance, and demonstrates our commitment improving the price, the delivery and the quality of our products and services. Again, thanks to all of you for a job well done. We look forward to celebrating this milestone with the workforce when the Certificate of Registration is received.

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HR Hotline
(619) 260-1432 x3229

EMPLOYEE NEWS

June	Cantafo, Louis	Maintenance Mechanic	Ft. Irwin
	Thompson, Hannah.	Environ. Scientist	San Francisco
	Patty, Vincent	WDCO	Ft. Irwin
	Donaldson, Matthew	Env. Compliance Asst	Fallon, NV
	Dawkins, Taneika	Data Entry Clerk	Walter Reid
May	Gillens, Kimberly	Data Entry Clerk	Walter Reid
	Hairston, Doris	Sr Data Entry Tec	Walter Reid
	Williams, Mary	Site Manager	Walter Reid
	Smith, Timothy	Lead/Supervisor	Reno, NV
	Do, Thanh	Admin. Asst	San Francisco
April	Karasin, Aratiya	Envi. Admin Asst	Point Loma
	Landry, Brad	Project Manager	San Francisco
	Chaloupka, Katerina	Principal Toxicologist	San Francisco
	Cromwell, John	Principal Scientist	Headquarters
	Bermudez Joseph	Labor Superintendent	Palo Alto
	Booth, Fred	Sr Program Manager	Maryland
	Leslie, Alistair	Sr Scientist	Maryland
Tasker, Ian	Sr Scientist	Maryland	
Waterman, Pamela	Executive Assistant	Headquarters	

Other Employee News:

Gus Thrasher took the California Professional Engineer (PE) exam in April, and received notice this week that he has passed. **Congratulations, Gus!**

Shane and Jennifer DeGross are proud to announce the birth of their first child, Colin Jacob, on May 1st. Shane is also happy to announce that the baby and mom are healthy, and Colin is sleeping through most nights! See photo on pg. 1.

Dawn Laeske attended a conference on Green Buildings in Orlando. **Naomi Tesfamichael** and **Mary Tokumaru** attended an Introduction to ISO 14000 in Anaheim.

If you have news you'd like to share with your fellow employees, send it to newsletter@onesullivan.com.

Because the members of the **Environmental Services** group are spread out among several offices and are out in the field so often, it was not possible to get them all together for a group photograph. The San Diego branch includes: Environmental Vice President, Michael Foster, PhD, hydrogeologist; Sarah Johnson, project assistant; Enrique Medina, certified industrial hygienist; Gus Thrasher and Deanna Rhoades, project engineers; Shane DeGross, GIS Manager; Heather Levesque and Sol Gutierrez, environmental scientists; and Dawn Wise, GIS specialist. In Orange County: Heriberto Robles, PhD, toxicologist. In San Francisco: Kathy Chaloupka, PhD, toxicologist; Pam Baur, chemist; Dan Kim, toxicologist; Jamie Eby and Hannah Thompson, environmental scientists; and Eric Aspell, project assistant. Holding down the Sacramento office: Jeff Werter, geologist. Moving eastward: in Fallon, Nevada: Doug Grant, geologist; and Joe Ryan, technician. Last (but, of course, not least!), our South Carolina office: Dean Salisbury and Tony Mancini, hydrogeologists.

TEAM SPOTLIGHT: Environmental Field Staff

How did you become interested in environmental work?

Gus: I've been interested in the environment ever since I was a kid. My degree is in civil engineering, and I love it.

Heather: I've always been interested in the environment, too. In school, my majors were natural resource studies and legal studies; my minor was wildlife and fisheries biology.

What's the most fun part about going out in the field?

Gus: I love strapping on the steel toes, getting out of the office environment, and being around the big machines.

Heather: I just love being outdoors.

Has anything dangerous ever happened while you were out in the field?

Gus: When we were out at China Lake, I found a rattlesnake under my SUV. Another time, I almost touched a scorpion that was under a tarp. And before I came to work for Sullivan, we found an unexploded 200-lb bomb in the desert—we almost drove over it.

Heather: Well, it wasn't dangerous, but at my previous job, we found that some kids had poured cooking oil into one of our monitoring wells. We were able to redevelop the well, but it was very disrespectful.

When you're not working long hours in the field or in the office writing reports, what do you like to do?

Gus: My hobbies are surfing and drums. I also like to travel; I went to Bali last year and my brother and I are road-tripping all the way down Baja to Cabo San Lucas – surfing over 1000 miles of coastline.

Heather: My hobbies are photography, gardening, and reading.

What do you hope to accomplish by working in the environmental arena?

Gus: I want to clean up even just a little bit of the earth we live in – a piece at a time.

Heather: Good answer! Me, too. [They both say together, "For future generations!"]