

Solicitation No. TFTP-EW-990899-3, refreshed 11/20/02

SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS <i>OFFEROR TO COMPLETE BLOCKS 12, 17, & 30</i>				1 REQUISITION NUMBER		PAGE 1	
2 CONTRACT NO GS-10F-0165P		3 AWARD/EFFECTIVE DATE 22 January 2004		4 ORDER NUMBER		5 SOLICITATION NUMBER TFTP-EW-990899-3	
7 FOR SOLICITATION INFORMATION CALL →		a NAME Katherine L. Jocoy		b TELEPHONE NUMBER (No collect calls) (253) 931-7080		6 SOLICITATION ISSUE DATE MAY 2001	
9 ISSUED BY		CODE		10 THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE % FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> SMALL DISADV BUSINESS <input type="checkbox"/> 8(A) SIC See Page ii SIZE: STANDARD See Page ii		11 DOMESTIC DELIVERY FOB DESTINATION INTERNATIONAL DELIVERY FOB DESTINATION <input type="checkbox"/> 13a THIS CONTRACT IS A RATE/D ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14 METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP	
15 DELIVER TO As Shown on Individual Delivery/Task Orders		CODE		16 ADMINISTERED BY As Shown on Individual Delivery/Task Orders		12 DISCOUNT TERMS Minimum: Net 30 days Other: N/A %	
17a CONTRACTOR/ OFFEROR NAME AND ADDRESS Sullivan Environmental Solutions, LLC dba Sullivan Consulting Group 409 Camino Del Rio South, Suite 204 San Diego, CA 92108		17b. PAYMENT WILL BE MADE BY As Shown on Individual Delivery/Task Orders		18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 17a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM		17c. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER	
17a FACILITY CODE: ILA97		17a TELEPHONE NO (619) 260 1412		17a FAX NO (619) 260-1421		17a DUNS 069452600	
19 ITEM NO		20 SCHEDULE OF SUPPLIES/SERVICES		21 QUANTITY		22 UNIT	
				23 UNIT PRICE		24 AMOUNT	
25 ACCOUNTING AND APPROPRIATION DATA See Block 15				26 TOTAL AWARD AMOUNT (For Govt. Use Only)			
27a SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4, FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED				27b CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4, FAR 52.212-5 IS ATTACHED. ADDENDA <input checked="" type="checkbox"/> ARE <input type="checkbox"/> ARE NOT ATTACHED			
28 CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN <u>2</u> COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FOR THE OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEET IS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN				29. AWARD OF CONTRACT. REFERENCE _____ OFFER DATED _____ YOUR OFFER ON SOLICITATION (BLOCK 5) <input checked="" type="checkbox"/> INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS.			
30a SIGNATURE OF OFFEROR/CONTRACTOR 		30b. NAME AND TITLE OF SIGNER (TYPE OR PRINT) Steve Sullivan, Chief Executive Officer		30c. DATE SIGNED 11/20/02		31a UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) 	
32a QUANTITY IN COLUMN 21 HAS BEEN <input type="checkbox"/> RECEIVED <input type="checkbox"/> INSPECTED <input type="checkbox"/> ACCEPTED AND CONFORMS TO THE CONTRACT EXCEPT AS NOTED		33. SHIP NUMBER PARTIAL <input type="checkbox"/> FINAL <input type="checkbox"/>		34. VOUCHER NUMBER		35 AMOUNT VERIFIED CORRECT FOR	
32b SIGNATURE OF AUTHORIZED GOVT REPRESENTATIVE		32c. DATE		36. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL		37 CHECK NUMBER	
41a I CERTIFY THIS ACCOUNT IS CORRECT AND PROPER FOR PAYMENT		41b SIGNATURE AND TITLE OF CERTIFYING OFFICER		41c DATE		38 S/R ACCOUNT NUMBER	
						39 S/R VOUCHER NUMBER	
						40 PAID BY	
				42a RECEIVED BY (Print)			
				42b RECEIVED AT (Location)			
				42c DATE REC'D (Y/M/D)		42d TOTAL CONTAINERS	

AUTHORIZED FOR LOCAL REPRODUCTION

SEE REVERSE FOR OMB CONTROL NUMBER AND PAPERWORK

STANDARD FORM 1449

BURDEN STATEMENT

(10-95)

Prescribed by GSA • FAR (48 CFR) 53

1449 CONTINUATION SHEET

Page 1A

Sullivan Environmental Solutions, LLC
dba Sullivan Consulting Group, 409 Camino Del Rio South, Suite 204, San Diego, CA 92108

Contract Number: GS-10F-0165P

Contract Period: January 22, 2004 through January 21, 2009

Items/Services awarded: SINs 899-1, 899-2, 899-3, 899-4 and 899-8 as listed on the attached Federal Supply Schedule Price List. Awarded prices are based on Sullivan Consulting Group's other-than-commercial pricing. "Other than Cost and Pricing Data" was submitted, evaluated, and is the basis of award, rather than discounts from a commercial price list. The agreed-upon annual escalation rate is 4% per year. The first of the yearly escalations will be effective one year from the effective date of the contract. This same principle will apply each subsequent contract year. The prompt payment terms for this contract are net 30 days.

The Minimum Order Quantity is \$100.00 and the Maximum Order Limitation is established at \$5,000,000.00 in accordance with Clause 52.216-19. Contractor will accept the Government credit card for orders over the micro purchase threshold. Geographic coverage is FOB Destination, "domestic only", the exact delivery time to be specified on Individual Delivery/Task Orders.

Sullivan Consulting Group possesses an adequate and auditable labor hour recording and invoicing system capable of fully supporting labor hour invoices. Therefore, the firm is approved to accept labor hour task orders from customer agencies under this contract. Contractor does not have personnel with current security clearances.

Sullivan Consulting Group memo dated August 26, 2003, and final proposal revision letter dated January 20, 2004, are attached hereto and made a part hereof.

Sullivan Consulting Group has included the Industrial Funding Fee in its prices in accordance with clause 552.238-74, and will pay GSA a .75% fee on the total sales reported on the GSA Form 72A on a quarterly basis. Contractor's travel will be billed in accordance with FAR 31.205-46, Travel Costs, and the contractor's cost accounting system. These costs are directly reimbursable by the ordering agency. Contractor does not use uncompensated overtime as defined in clause 52.237-10.

Please Note: Pursuant to Clause 552.238-74, the Contractor must report the quarterly dollar value of sales under the contract by calendar quarter on electronic GSA Form 72A, Contractor's Report of Sales, to the FSS Vendor Support Center (VSC) Website at Internet, <http://VSC.gsa.gov>. If no sales occur, the contractor must show zero on the report.

READ CONTRACT CAREFULLY: This award covers indefinite quantities of products and/or services. No performance or delivery is required until order(s) are received. This contract shall only be used for the services listed (see Section C, Scope of Work). Inappropriate use of the contract for other than Environmental Services may subject the contractor/customer agency to penalties provided by statute or regulation.

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for - Environmental Services

Federal Supply Group: 899 Class: F999

Contract Number: GS-10F-0165P

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: January 22, 2004 through January 21, 2009

Contractor: Sullivan Environmental Solutions, LLC
dba Sullivan Consulting Group
409 Camino Del Rio South, Suite 204
San Diego, CA 92108

Business Size:
Small, Disadvantaged, 8(a), Veteran Owned,
Service-Disabled Business

Telephone: (619) 260-1432
Extension:
FAX Number: (619) 260-1421
Web Site: www.onesullivan.com
E-mail: pborja@onesullivan.com
Contract Administration: Phillip C. Borja

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:
899-1, 899-2, 899-3, 899-4, 899-8
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
2. Maximum Order: \$5,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (delivery Area): Domestic only
5. Point(s) of production (city, county, and state or foreign country):
Same as company address

6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
See the following
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will Accept Over \$2,500
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as company address
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**

25. Data Universal Numbering System (DUNS) number: 06-9452600

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered
 Contractor will accept LH and FFP

Government Awarded Prices (Net Prices)

LABOR CATEGORY NAME	Unit:	Year 1/Base	Year 2	Year 3	Year 4	Year 5
SIN Number: 899-1, 899-2, 899-3, 899-4, 899-8						
Program Manager		\$145.53	\$151.35	\$157.41	\$163.71	\$170.25
Administrative Assistant		\$49.48	\$51.46	\$53.52	\$55.66	\$57.89
Scientist I		\$50.08	\$52.09	\$54.17	\$56.34	\$58.59
Scientist II		\$80.35	\$83.56	\$86.90	\$90.38	\$93.99
Scientist III		\$110.61	\$115.03	\$119.63	\$124.42	\$129.40
Scientist IV		\$140.87	\$146.51	\$152.37	\$158.46	\$164.80
Engineer I		\$50.08	\$52.09	\$54.17	\$56.34	\$58.59
Engineer II		\$81.91	\$85.18	\$88.59	\$92.14	\$95.82
Engineer III		\$113.71	\$118.26	\$122.99	\$127.91	\$133.02
Engineer IV		\$145.53	\$151.35	\$157.41	\$163.71	\$170.25